

Allwest Insurance partners with Navacord to develop greater business opportunities

Vancouver, B.C, May 5, 2021 – Allwest Insurance, one of Vancouver’s top providers of P&C insurance solutions, is pleased to announce their partnership with Navacord Corp., effective May 5, 2021.

In business for 50 years, Allwest has five locations across Vancouver, including Burnaby and Langley. With a strong presence and deep relationships in the Vancouver area, the company is known for its team’s high level of professional, local touch service. Having built its reputation as the leader in auto insurance and leasing for high-end dealerships, Allwest’s expertise also spans home insurance, particularly among high-net worth clientele across West Vancouver, as well as best-in-class commercial solutions for small- to medium-sized businesses.

“Navacord provides an ideal platform for the development of our team, clients, and business,” says James Beaulieu, Chief Operating Officer, Allwest Insurance. “They share our vision and provide a collaborative model that enhances what we’ve built within our market while providing the resources to go even further.”

With Navacord’s national backing and shared resources, Allwest will have access to greater business opportunities, and the ability to provide enhanced risk solutions and products to meet their customers needs.

“Allwest is a great example of like-minded brokers who wish to partner with a national organization such as Navacord, where they can continue to build out their service offerings in order to help clients grow with them,” says Shawn DeSantis, President and CEO, Navacord.

About Allwest Insurance

For over 50 years Allwest Insurance has been delivering exceptional insurance experiences across British Columbia. Known for their new car insurance programs, Allwest Insurance is your local expert, for everything from auto to home, to business and recreational vehicles. With a client-first approach, the Allwest team is there when and where you need it – at the dealership, at their branches, or at your door. As BC’s unique insurance landscape continues to evolve, Allwest Insurance will continue to deliver the expertise and support customers have come to expect.

About Navacord

Founded in 2014 and headquartered in Toronto, Ontario, Navacord is one of Canada’s top four commercial insurance brokerages and a leader in risk management services with more than \$1 billion in premiums. From commercial and personal insurance to surety, employee benefits, and retirement consulting, Navacord leverages national strength and a wealth of resources with the local-touch service of industry-specialized Navacord Broker Partners to deliver the trusted advice, expertise and custom insurance solutions our clients need to face the future with confidence